



**REQUEST FOR PROPOSAL (RFP) FOR REPLACEMENT OF TWO
NEW UPS UNITS**

DEADLINE FOR SUBMITTING QUESTIONS

4:00 p.m. CST February 9th 2022

DEADLINE FOR SUBMITTING PROPOSAL

4:00 p.m. CST February 15th 2022

ONSITE WALKTHROUGH OF AREA'S

January 27th 2022

CONTACT

Brian McDonald

North Star Mohican Casino Resort
W12180 County Road A | Bowler, WI 54416
O: 715 793-3043 | C: 715 88-2177

INTRODUCTION

North Star Mohican Casino Resort of Bowler, WI, is soliciting competitive proposals from qualified firms (“Proposer”) to provide equipment and professional services to install and configure two new uninterrupted power supply (UPS) units to replace the existing units that are end of life.

PURPOSE AND AGREEMENT

North Star Mohican Casino Resort is seeking proposals from qualified companies to serve as industry experts to review, validate and propose industry leading technology solutions for the replacement of our existing uninterruptible power supply (UPS) units. This RFP is expected to result in contractual agreements between North Star Mohican Casino Resort and the Proposer as may be negotiated with Proposer based on the RFP process. The term of the agreement resulting from this RFP will be conditional based on the needs of North Star Mohican Casino Resort.

EQUAL OPPORTUNITY / MINORITY BUSINESS ENTERPRISES

During the performance of the services provider agreement, the Proposer agrees that it:

- Will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by the laws of the State of Wisconsin of the United States of America, relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Propose..
- Will state in all solicitations or advertisements for employees placed by or on behalf of Proposer that it is an equal opportunity employer. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purposes of meeting the requirements hereof.
- Will provide a “drug-free workplace” for its employees and will state in all solicitations or advertisements for employees placed by or on behalf of Propose that is maintains a “drug- free workplace”, with “drug-free workplace” being defined as a site for the performance of work where the employees are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance during the performance of the contract.

PROPOSER RESPONSIBILITY

It is the responsibility of each Proposer before submitting a proposal to:

- Examine thoroughly the RFP document and other data referenced in the RFP document.
- Consider applicable laws that may affect cost, progress, performance, or furnishing of the work.
- Carefully correlate Proposer’s knowledge and capabilities with the RFP scope of work.
- Meet all deadlines established in the RFP.

GUIDELINES & REQUIREMENTS

North Star Mohican Casino Resort requires a competitive bidding process for all contracts of this nature. The purpose of this RFP is to provide a fair evaluation for all candidates and to provide the candidates with the evaluation criteria against which they will be judged.

- The Proposer must have verified direct experience in implementing proposed solutions. Experience in providing these services in the Native American Tribal Gaming space is highly preferred.
- The Proposer must be able to obtain any required license(s). The licensing process will entail various registration requirements, business disclosures, and background verification.
- Following a review of all responses, one or more proposers may be selected to move forward to a formal presentation with North Star Mohican Casino Resort. However, North Star Mohican Casino Resort reserves the right to negotiate with one any single Proposer or to reject any or all proposals and not award a contract.
- Proposers will be evaluated based on the quality and perceived effectiveness of their strategy in the North Star Mohican Casino Resort market with special consideration given to the competitive casino market.
- All materials submitted regarding this RFP becomes the property of North Star Mohican Casino Resort and will not be returned.
- North Star Mohican Casino Resort is not liable for any costs incurred by the Proposer prior to issuance of a fully executed contract.
- North Star Mohican Casino Resort reserves the right to demand performance by the Proposer that is in all ways satisfactory to North Star Mohican Casino Resort. North Star Mohican Casino Resort Management (Director or above) shall retain the exclusive right to determine whether or not Proposer performance is satisfactory.
- In the event the successful Proposer's performance hereunder is deemed unsatisfactory, North Star Mohican Casino Resort shall have the right to terminate any contract as provided by the terms of that contract.

SCOPE OF WORK

As stated, North Star Mohican Casino Resort of Bowler, WI, is soliciting competitive proposals from qualified firms (“Proposer”) to provide equipment and professional services to install and configure two new uninterruptible power supply (UPS) units to replace the existing units that are end of life. We are looking for bids on both options listed below. The selected vendor will be responsible for the implementation of either Option 1 or Option 2.

Option 1:

Propose 2 replacement UPS units that will replace the two existing UPS units with Lithium-ION System. The two existing unit’s specs are as follows:

- Surveillance UPS unit is a MGE Comet 150KVA
- MIS UPS Unit is an MGE Comet 150KVA

Propose replacement of each system considering current load on the system.

Requirement will include an emergency disconnect with the ability to bypass emergency generator and hot transfer load from the 2 UPS Systems.

Option 2:

Propose 2 replacement UPS units that will replace the two existing UPS units with Traditional Battery System.

The two existing unit’s specs are as follows:

- Surveillance UPS unit is a MGE Comet 150KVA
- MIS UPS Unit is an MGE Comet 150KVA

Propose replacement of each system considering current load on the system.

Requirement will include an emergency disconnect with the ability to bypass emergency generator and hot transfer load from the 2 UPS Systems.

PROPOSER RESPONSIBILITY & REQUIREMENTS

The Proposer is fully responsible for all activities in connection with their discovery, review, and proposal for the North Star Mohican Casino Resort. This responsibility does not, however, provide Proposer with any promise, guarantee, exclusivity, or any other assurance leading to contractual obligations with the North Star Mohican Casino Resort. The Proposer shall agree and adhere to the following requirements.

- The Proposer and its employees will, at all times, operate as an independent contractor and will not be considered an employee of North Star Mohican Casino Resort for any reason.
- The Proposer will consult with North Star Mohican Casino Resort management throughout the RFP process.
- All documentation shared throughout the RFP process will be deemed confidential material between North Star Mohican Resort and the Proposer.

PROPOSAL REQUIREMENTS

Each proposal must include, at a minimum, the following items:

COVER LETTER

Proposer's cover letter should include:

- Name of Company
- Address
- Phone Number
- Email

COMPANY BACKGROUND

Proposer will need to provide a comprehensive bio of their company, as well as the background of principal members to show that Proposer and their proposed staff are sufficiently experienced and qualified to provide the services required under this RFP.

EXPERIENCE & QUALIFICATIONS

Proposer will need to provide a summary of experience with projects similar in size and scope to that listed in this request for proposal, with an emphasis on Native American casinos. Detailed examples of activities supporting the experience should be provided. In addition, Proposers should provide the following:

- Qualifications and resume(s) of individuals directly involved in the operation.
- Experience in working with Native American gaming / resort facilities where applicable.
- Provide a minimum of three (3) client references. Reference should be relevant to the scope of this project. Include company name, contact, telephone number, and information on project.

OTHER INFORMATION

The Proposer should provide any other information that would be helpful in evaluating the Proposer's ability to provide innovative and unique services at North Star Mohican Casino Resort. Proposals that fail to meet the format guidelines may be considered non-responsive and disallowed for further consideration. North Star Mohican Casino Resort reserves the right to delete or amend any of the services as listed and described herein. This document is intended to be used as the instrument to transmit proposals and to define the terms, conditions and specifications desired by North Star Mohican Casino Resort to receive proposals for Services. It is the intent of North Star Mohican Casino Resort to select a single Proposer to supply the services necessary for successful completion of the proposal as defined herein. Nothing in this RFP is intended to restrict North Star Mohican Casino Resort in any way in the selection of the proposal that best meets the needs of North Star Mohican Casino Resort. North Star Mohican Casino Resort reserves the right, and at its sole discretion, to reject any or all proposals and/or to negotiate changes in any proposal. All proposal preparation costs will be the sole responsibility of the Proposer.

GENERAL TERMS AND CONDITIONS

Proposer may submit their proposal in either electronic (preferred) or hard copy format.

For electronic submissions, all documents should be submitted in one or any combination of the following formats – (1) Microsoft Office 2016 or higher documents including Word, Excel, or Power Point, or (2) Adobe Standard PDF files. Electronic submissions may be transmitted by email or provided on memory drive.

For hard copy submissions, Proposer shall submit one (1) unbound original document (suitable for copying) and three (3) bound copies of each proposal to Stockbridge-Munsee Tribal Council Secretary PO Box 70 Bowler, WI 54416 by 4:00 pm Cst February 15, 2022

BID OPENING / ACCEPTANCE

North Star Mohican Casino Resort management will review all proposals received and make all determinations as to the acceptance or rejection of any or all proposals. North Star Mohican Casino Resort reserves the right to waive any irregularities in the proposal. Further, North Star Mohican Casino Resort will not be responsible for the payment of any expenses incurred by Proposer as a result of responding to the RFP. This document constitutes the complete set of requirements. All proposals must be typed and must be signed by an officer or employee having authority to bind the company.

PROPOSAL DEADLINE

Time is of the essence and any proposal received after 4:00 pm Cst February 15, 2022, whether by mail or otherwise, will be considered untimely filed and may, at the sole discretion of North Star Mohican Casino Resort be summarily rejected. Offers by telephone or facsimile will not be accepted.

MODIFICATIONS / QUESTIONS / EXTENSIONS

North Star Mohican Casino Resort may issue written addenda to all recipients to clarify, comment, correct or as otherwise required to facilitate the selection process. Should any questions require revisions to the specifications as originally published, such revision will be by formal written addendum only.

All questions regarding this RFP should be submitted in writing (email is acceptable) no later than 4:00 pm Cst February 9, 2022, to the North Star Mohican Casino Resort contact as follows. Brian McDonald, North Star Mohican Casino Resort, W12180 County Road A, Bowler, WI 54416, Brian McDonald email: brian.mcdonald@mohican-nsn.gov phone: 715 793-3043

LOBBYING PROHIBITED

Proposer shall not contact or lobby any North Star Mohican Casino Resort personnel related or involved with this Request for Proposals except Brian McDonald as instructed herein. All communication should be in writing (email is acceptable) and should be directed to Brian McDonald as instructed herein. Any violation of this condition may result in rejection and/or disqualification of the Proposer.

DISCLOSURE AND DISCLAIMER

This RFP is being issued by North Star Mohican Casino Resort. Any action taken by North Star Mohican Casino Resort in response to proposals made pursuant to this RFP or in making any award or failure or refusal to make any award pursuant to such proposals, or in any cancellation of award, or in any

withdrawal or cancellation of this RFP, either before or after issuance of an award, shall be without any liability or obligation on the part of North Star Mohican Casino Resort or their advisors.

In its sole discretion, North Star Mohican Casino Resort may withdraw this RFP either before or after receiving proposals, may accept or reject proposals, and may accept proposals which deviate from the RFP.

In its sole discretion, North Star Mohican Casino Resort may determine the qualifications and acceptability of any party or parties submitting proposals in response to this RFP.

Following submissions of a proposal, the Proposer agrees to promptly deliver such further details, information and assurances, including, but not limited to, financial and disclosure data, relating to the proposal and/or the Proposer, including the Proposer's affiliates, officers, directors, shareholders, partners and employees as requested by North Star Mohican Casino Resort.

North Star Mohican Casino Resort and its representatives shall have no obligation or liability with respect to this RFP, or the selection and award process contemplated hereunder. Neither North Star Mohican Casino Resort nor its representatives warrant or represent that any award or recommendation will be made as a result of the issuance of this RFP. All costs incurred by a Proposer in preparing and responding to this RFP is the sole responsibility of the Proposer. Any recipient of this RFP who responds hereto fully acknowledges all the provisions of this Disclosure and Disclaimer and agrees to be bound by the terms hereof. Any proposal submitted pursuant to this RFP is at the sole risk and responsibility of the party submitting such proposal.

All materials submitted by any Proposer become the property of the North Star Mohican Casino Resort. North Star Mohican Casino Resort has the right to use any or all ideas, designs, or other concepts presented in reply to this RFP. Selection or rejection of the proposal does not affect this right.

PRESENTATION AND SELECTION

A formal presentation by the Proposer may be requested by North Star Mohican Casino Resort. Such presentation shall be made before North Star Mohican Casino Resort and may include one or more Proposer's.

Contract negotiation(s), if any, will take place with principal choice of service provider by North Star Mohican Casino Resort. If suitable contractual arrangement cannot be made, North Star Mohican Casino Resort reserves the right to initiate negotiations with other Proposers.

North Star Mohican Casino Resort may, at its sole discretion, withdraw this RFP or resubmit this RFP to additional candidates.

North Star Mohican Casino Resort reserves the right to select the proposal which in the opinion and sole discretion of North Star Mohican Casino Resort will be in the best interest of and/or most advantageous to North Star Mohican Casino Resort.

North Star Mohican Casino Resort reserves the right to waive any irregularities and technicalities and May at its discretion request resubmitted proposals.

All expenses in preparing the proposal and any re-submittals shall be borne by the Proposer.

North Star Mohican Casino Resort and the Proposer will be bound only if and when a proposal, as it may be modified, is approved and accepted by North Star Mohican Casino Resort, and the applicable agreements or contracts pertaining thereto, are approved, executed and delivered by the Proposer and North Star Mohican Casino Resort, and then only pursuant to the terms of agreements executed by the Proposer and North Star Mohican Casino Resort.